

May 15, 2023

The University of Kentucky's Department of Agricultural Economics is looking for a qualified individual to work one-on-one with local farmers in farm management education and decision-making. This creates opportunities to provide input into significant business decisions and to make a positive impact on Kentucky agriculture through Extension programming.

The Kentucky Farm Business Management (KFBM) program provides education and service to farmers and the agricultural industry. The Farm Management Extension Specialists and Associates work with 360 member farms to track and report financial performance, measure profitability, and improve management practices. They work with these commercial farmers to manage taxes, evaluate business performance, and make sound management decisions. They use the aggregate data from these farms to provide on-farm research and benchmark comparisons for use in research, Extension programming, and teaching. KFBM Specialists and Associates serve the Ag Economics Department as farm finance and tax experts. Farm managers, lenders, and tax professionals are primary users of the farm analysis.

The program is recognized for over 60 years of success based on the expertise, experience, and performance of the KFBM team. They have built a reputation for accuracy and reliability among the farmers, bankers, tax professionals, and faculty who have come to rely on them for analysis and counsel.

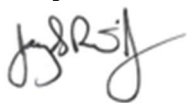
The University of Kentucky offers a great benefits package, including excellent health insurance and a generous retirement plan. Holidays, sick leave, and annual leave are included. See <https://www.uky.edu/hr/insurance-and-retirement>.

The position is located in Bowling Green, KY. Farming in the area includes medium to large commercial crop farms and many of Kentucky's dairies. Hours and work location can be flexible. The position is open until a suitable candidate is found.

See the job announcement below for more details and how to apply, or go to:
<https://ukjobs.uky.edu/postings/471017>

Applicants are highly encouraged to contact the KFBM State Coordinator for more information.

Jerry S. Pierce, Jr.



KFBM State Coordinator

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**UNIVERSITY OF KENTUCKY
MARTIN-GATTON COLLEGE OF AGRICULTURE, FOOD, AND ENVIRONMENT
KENTUCKY FARM BUSINESS MANAGEMENT**

TITLE OF POSITION: Agriculture Extension Associate

POSITION DESCRIPTION: This is an Extension position administered through the University of Kentucky and the Department of Agricultural Economics. The position is housed in Bowling Green, Kentucky, to work with farmers in the surrounding counties. Hours and location can be flexible, but on-farm and in-office meetings are necessary.

The primary focus is on business and management education for Kentucky farmers. The Extension Associate works intensively with cooperating farmers in bookkeeping, finance, business analysis, enterprise analysis, and income tax liability. Work with the cooperating farmers provides a basis for continuing education to other farmers and Kentucky agriculture.

POSITION RESPONSIBILITIES: The Extension Associate will work with approximately 40 cooperating farmers in the Kentucky Farm Business Management (KFBM) program to help cooperators prepare information for lenders and tax preparers and will provide farm financial record analysis and objective farm management counseling to the cooperators.

The Associate will work with others to develop analysis of data collected from cooperating farmers for state-wide use in applied research, enterprise analysis, and other studies. The Associate will collaborate with Faculty, county agricultural agents, and farm-related agencies to develop farm management educational programs. This could include financial management, income tax strategies, farm planning, record-keeping, estate planning, and other topics.

MINIMUM REQUIREMENTS: A Bachelor's Degree in Agricultural Economics or related field with emphasis in farm management is required. Experience in farm business management, computer farm management applications, and farm background is desired. Ability to work effectively with farmers and faculty in Agricultural Economics and other subject matter areas is essential. Approval of the applicant by the Department of Agricultural Economics and the Pennyroyal Farm Analysis Group Board of Directors is required.

SALARY AND FRINGE BENEFITS: Salary open and competitive. This position is a 3-year position. Continuation beyond three years is conditional on performance and the availability of funding. University employer-match retirement, health insurance, and term life insurance are provided. Holidays, sick leave, and annual leave are included. See <https://www.uky.edu/hr/insurance-and-retirement>.

A personal automobile for travel is required. Approved travel is reimbursed.

HOW TO APPLY: The application is posted on-line at: <https://ukjobs.uky.edu/postings/471017>. Create an account and log in to apply. A complete application lists all paid work experience and contact information for three professional references. Attach a resume and cover letter detailing your interest and qualifications. The position is open until a suitable applicant is found.

FOR MORE INFORMATION: As with most University staff positions, applicants will be notified by the University when applications are closed. Contact the KFBM State Coordinator any time with questions or for more information:

Jerry Pierce
KFBM State Coordinator